We are looking for a highly skilled and energized Design Innovation Specialist, Structural Designer.

# Purpose of Role :

- Drive the Innovation Agenda and use our unique solution-driven approach [PackRight and Seven Step Sales Process] to deliver our Value Proposition to Customers and achieve profitable growth for DS Smith.
- Instigating, developing, and delivering proactive, insight-based innovation and management of the innovation pipeline within their respective Customers and Categories.
- Supporting Sales and Marketing colleagues to develop sales materials, using our PackRight Tools, that demonstrate our solutions deliver our Customer Value Proposition and profitable growth in a total cost of ownership approach

### The successful candidate will hold the below accountabilities:

#### In terms of Innovation:

- Deliver the innovation agenda to develop commercially viable solutions aligned to the insight, category management and specific customer challenges
- Facilitate successful PackRight Workshops together with the rest of SMI and the Customers
- Support the development of customer innovation pipelines and value creation activity (as part of the customer account plans) with the sales community
- Develop innovative structural designs
- Target proactive innovation
- Align and deploy the Circular Design Principles
- Implementation of Divisional Innovations

### In terms of Design for Manufacture:

- Assess creative design enquiries
- Develop fit-for-purpose variation and solutions
- Build virtual and physical prototypes (samples) & management of prototype materials
- New Product Introduction (NPI) processes and manufacturing approval
- Internal line efficiency and quality improvement /margin enhancement
- Create manufacturing/technical drawings for structural requirements
- Produce structural solution documentation to support approval
- Support internal trials
- Creation of logistic inbound and outbound pallet plans
- Assess supply chain insights and specify performance requirements
- Cluster PACE assessment and deployment lead

### Essential Skills:

- Bachelor's Degree in Product Design and Production Management, Master's degree will be highly valued
- 1+ years of professional experience in Product design related areas will be highly valued
- Technical knowledge of materials, products, and manufacturing processes
- Knowledge of Design Tools, Services, and Design Processes
- Specialist knowledge in relevant technical / Market areas will be highly valued
- Good understanding of the supply chain circle
- Understanding of the packaging machinery
- Results Driven
- MS Office skills advanced
- Fluent in English, any other language is a plus.
- Able to operate in a matrix organization and with an international mindset
- Experienced with CAD software (2D/3D CAD applications)
- Technical understanding of 2D & 3D drawings
- Creative, visionary, and passionate to develop solutions
- Good visualization skills (sketching, 3D modeling)
- Hands-on software experience, MS office
- Fresh, dynamic and open-minded attitude
- Team worker, motivator
- Good communicator (verbal, phone, e-communication)

## We offer:

- A competitive salary based on experience and skills
- Additional benefits
- Excellent Working environment
- Opportunity to grow in a multinational company.

### **Company Overview:**

DS Smith is a global leading corrugated packaging supplier that operates in 37 countries, employs over 30,000 people, is listed on the London Stock Exchange, and emphasizes on delivering strategic packaging solutions. With a product portfolio that includes transportation and consumer packaging, displays and promotional packaging, and protective packaging for industrial use, our offerings cover the largest range of the market sectors and our expertise ensures we meet the customer needs.

At DS Smith our purpose is redefining packaging for a changing world and our goals are aligned to help us achieve this and these are:

- to lead way in sustainability
- realize the potential of our people
- delight our customers
- double our size and profitability